## SAMPLE SCRIPT FOR CONTACTING LEFT LEANING NPAs (High Scoring)

Your data team representative can help you set up the list for contacting left leaning NPAs (Independent Voters). There is a scoring system to use to try to find those independent voters that are left leaning. Once you have your list, it's time to get ready.

Get ready: Be sure to know the location of your precinct's polling place on Election Day and opportunities for Early Voting before Election Day. The Early Voting dates and locations are made available by the Sarasota County Supervisor of Elections 30 days before an election. (Go to Sarasotavotes.com). Have a supply of "Voting Record of Democrats and Republicans" (see Canvassing Toolkit on Insider), What We Stand For, Door Hangers, candidates' literature, a sample ballot and other handouts.

Wear a nametag or t-shirt or some other way to identify yourself as a Democrat. Always be courteous and listen well. Smile! Before going to the door, review the age, gender, name of the NPA you are contacting. "Hello, is (Name of Vote) available?" Or "Hello, are you \_\_\_\_\_ (name)?" "My name is (Your Name) and I'm a volunteer with the Democratic Party. As you know Election Day is on November 3. I know you are registered as an Independent and we are contacting Independents to ask them about issues that concern them." "What are some of the issues that you care about?" Allow the person to respond, actively listen and thank them for sharing. Engage in conversation about the Democratic candidates' positions on the issues they bring up. The Democratic candidates are strong supporters of health care expansion, protecting people with pre-existing conditions, caring for our environment, supporting our public schools, putting in place gun safety measures and raising the minimum wage. We need your help to help elect people with integrity who care for everyday people. I am asking you to vote for the Democratic candidates on the ballot. Can we count on your vote in this election? If yes: "Great! Thanks for your time." Ask them how they plan to vote. At the polls, early voting? When do you plan to vote? Do you have any questions about voting? If Undecided: What are your concerns? Address concerns, if possible. If still undecided, thank them for their time and end the conversation. If no: Thank them for their time. Election Day is November 3 and our polling place is \_\_\_\_\_\_. The hours are 7 a.m. - 7 p.m. There is also Early Voting at \_\_\_\_\_ on dates \_\_\_\_\_ and times